CAMPO CAPITAL

Proposal

Carbon Credit Development for Established Projects

September 2026

Commercial Proposal

1. Description:

At Campo Capital, we recognize the need to build sustainable economies that create opportunities to increase producers' income while protecting the environment, ensuring ecosystem conservation and reducing global pollution. Our goal is to develop these environmentally friendly business lines by providing carbon credit project development services for agroforestry initiatives, seeking to expand their scope and monetize their positive impact.

Our commercial proposal is to structure, quantify, and certify carbon credits, and subsequently manage the certification process for agricultural, forestry, and energy projects that are already in operation. We apply the most widely recognized standards and methodologies, helping strengthen their positioning in the Voluntary Carbon Market. Our experienced team specializes in project structuring, quantification, and monitoring, applying technical rigor at every stage of the process.

2. Which projects are a good fit?

Our methodology for structuring and certifying carbon credits can be adapted to different types of projects:

- Energy Carbon Projects: If your operations include organic waste management or renewable energy (biochar, biodigesters, or biogas), we can help turn these processes into certifiable credits by reducing your operation's greenhouse gas (GHG) emissions or, in the case of biochar, storing carbon in a stable form.
- Agricultural Projects: If your operation involves rice, sugarcane, or other cereals, we can structure carbon credits based on your existing agricultural activities, using adjustments to management practices that are defined together with you, without compromising productive operations and providing a way to diversify your income.
- ARR Projects: If you have already established plantations or plantations in the process of being established, we assess their eligibility, quantify their carbon removals, and manage their certification under international standards.
- Conservation and Blue Carbon Projects: If your property or collective territory conserves natural forests under threat of deforestation or mangrove

ecosystems, we assess its potential under REDD++ (VM0048) and blue carbon (VM0033) methodologies.

3. Our proposal:

When you engage our services, we take responsibility for the entire process of monetizing the positive environmental impact generated by your project, while always prioritizing the proper operation of your business. This is how we work:

1. Diagnosis and estimation: We begin with an asset eligibility assessment to determine whether the project is suitable for carbon credit certification and to select the most appropriate standard and methodology. If it is eligible, we jointly conduct an initial assessment of its carbon sequestration potential (preliminary ex-ante estimate, subject to adjustment during verification).
2. Technical design and formulation: We conduct the corresponding project studies and prepare the documentation in accordance with international standard methodologies. This includes drafting the Project Design Document (PDD)—known as the Project Description (PD) under Verra—and any other documents required for the issuance and verification of carbon credits.
3. Audit and credit issuance: We provide support and manage the entire process with the auditors and standards responsible for conducting the due diligence required to obtain project accreditation and carbon credit issuance. Validation and verification outcomes are subject to the independent auditor's determination. Audit costs and standard fees are specified in the financial proposal.
4. Ongoing support: We provide guidance and support for periodic verifications, conducted at the intervals established in the monitoring plan, to ensure the continued issuance of carbon credits. In addition, agreements may be reached for the negotiation and sale of credits issued through us.

4. Why Campo Capital?

4.1. Benefits of working with us:

Engaging Campo Capital to provide this service will allow you to:

- Monetize the environmental impact of your asset or operation, creating a potential additional source of income.

- Since your project is already operational, it may have existing operational data that can be used for project structuring, which could speed up the process. In any case, methodologies require additional field measurements and analyses, which are determined during the diagnostic phase.
- Build a long-term relationship with us. We provide technical support for future verification audits and the issuance of additional carbon credits.
- Receive support in the commercialization of your carbon credits through our portfolio and our network of buyers, under terms agreed upon in line with current market conditions.

4.2. Campo Capital Experience:

Campo Capital S.A.S. is a Colombian company established in 2010 as an agroforestry investment manager in Colombia. Our purpose is to bring real nature-based projects and solutions to rural areas that maximize economic, social, and environmental returns.

We currently focus on the financial structuring, administration, and management of agricultural and forestry projects; consulting services in this sector; and sustainable solutions for stakeholders with natural assets or companies required to undertake environmental offsets. Our Sustainable Solutions team has the technical knowledge and direct experience to guide you throughout the development of carbon credits for your project, from the initial assessment through certification, providing you with peace of mind through the support of a specialized team with experience in the sector. The team also structures emissions-reduction projects and certifies carbon credits through nature-based solutions (NbS). The main objective of these projects is to generate economic, environmental, and social benefits, while promoting climate change mitigation and progress toward the Sustainable Development Goals (SDGs).

Our key achievements

- To date, we have mobilized more than USD 120 million in capital across more than 20,000 hectares, comprising USD 70 million in invested capital and USD 50 million in capital committed for investment over the next four years.
- We have managed 1,300,000 carbon credits in the Verra Registry, which are currently on the market.
- We have conserved 7,000 hectares of high conservation value areas and structured REDD+ carbon credit projects covering 250,000 hectares in the Peruvian Amazon rainforest.
- We have brought together private equity investors and development finance institutions such as FMO and IFDK, UNEP-RSCF, among others.

- We have operated four greenfield projects structured by our team: two agricultural, one forestry, and one agroforestry project.
- We have worked in Colombia, Peru, and Tanzania.
- In 2024, Campo Capital was recognized as the "Most Sustainable Company in the Impact Investment Industry" and "Best Investment Management Company" at the World Finance Innovation Awards. In 2022, Environmental Finance recognized us as Boutique Investment Manager of the Americas for our work in Peru and Colombia.
- Our projects have obtained various certifications, including FSC, Primus GFS, and USDA Organic.
- We have implemented technologies and practices that meet high international standards, including SAP Business One (SAP B1) ERP systems for financial accounting and reporting, and MRV systems using ArcGIS, among others. The financial statements of our investments have been audited by a Big Four firm (EY) for more than 10 years.
- We have participated as speakers at events such as the COPs, New York Climate Week, Nature Finance Forums, and Latin America Climate Week.

Our partners

We have worked with international and local organizations such as the Global Green Growth Institute, the International Climate Fund, Finagro, IICA, Corpocampo NGO, and TotalEnergies, among others. We also have experience working with government entities and private companies in the agricultural sector.



5. Next Steps:

If you are interested in engaging our services, please contact a member of the Campo Capital team by email:

1. Schedule an initial meeting with our team to tell us about your project and allow us to conduct a preliminary feasibility assessment.
2. Together, we define the scope of services and the timeline for the carbon credit issuance process.
3. We present a formal financial proposal and a short- and long-term work plan.

"Toward a sustainable future. Together, we move forward"

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